

THE LIST NONPROFIT AGENCIES

► Ranked by local revenue in fiscal 2019

Rank	Agency Address Website Phone	Local revenue (millions): FY 2019 FY 2018 % + (-)	% breakdown of revenue source					% breakdown of expenditures					# of local employees: Full-time Part-time	Exec. director # of directors Year est. locally	
			Fundraising	Grants/fees	Investment in come	Program service fees	Other	San Diego expenses (millions)	Service to clients	Management/general	Fundraising				
57 (71)	Rancho Coastal Humane Society 389 Requeza St., Encinitas 92024 www.sdpets.org 760-753-6413	\$7.35 \$3.3 123	77	1	8	14	0	\$3.56	68	30	2	25 27	Judi Sanzo 10 1960		
58 (58)	Voices for Children 2851 Meadow Lark Drive, San Diego 92123 www.speakupnow.org 858-569-2019	\$6.69 \$5.82 15	61	39	0	0	0	\$5.36	74	8	18	55 5	Kelly Capen Douglas, Esq. 28 1980		
59 (59)	San Diego Habitat for Humanity 8128 Mercury Court, San Diego 92111 www.sandiegohabitat.org 619-283-4663	\$6.39 \$5.8 10	31	4	0	58	0	\$8.01	82	8	10	41 4	Lori Holt Pfeiler 5 1988		
60 (NR)	Center for Community Solutions 4508 Mission Bay Drive, San Diego 92109 www.ccssd.org 858-272-5777	\$6.07 \$5.37 13	15	80	0	0	5	\$5.59	80	12	8	56 13	Verna Griffin-Tabor 14 1969		
61 (56)	Partnerships With Industry 7540 Metropolitan Drive, Suite 105, San Diego 92108 www.pwiworks.org 619-681-1999	\$6.03 \$6.54 (8)	1	3	0	96	0	\$6.54	86	11	1	58 6	Richard Israel 8 1986		
62 (NR)	Home Start, Inc. 5005 Texas St., Suite 203, San Diego 92108 www.home-start.org 619-692-0727	\$5.96 \$6.14 (3)	9	81	2	1	7	\$5.89	76	19	5	83 5	Laura Tancredi-Baese 14 1972		
63 (60)	Noah Homes 12526 Campo Road, Spring Valley 91978 www.noahhomes.org 619-660-6200	\$5.92 \$5.17 15	2	21	2	74	1	\$6.11	82	9	9	103 27	Molly Nocon 14 1983		
64 (64)	Make-A-Wish® Foundation of San Diego 2440 Hotel Circle N., Suite 200, San Diego 92108 www.sandiego.wish.org 858-707-9474	\$5.83 \$4.65 25	88	6	4	0	2	\$4.71	78	13	9	20 1	Chris Sichel 16 1983		
65 (67)	Seacrest Foundation 211 Saxony Road, Encinitas 92024 www.seacrestfoundation.org 760-632-0081	\$5.73 \$4.46 29	71	0	29	0	0	\$2.45	75	6	20	4 0	Robin Israel 1 2002		
66 (94)	Plant With Purpose 4747 Morena Blvd., Suite 100, San Diego 92117 www.plantwithpurpose.org 858-274-3718	\$5.57 \$1.24 351	57	43	0	0	0	\$4.71	81	7	12	19 2	Scott Sabin 11 1984		
67 (61)	Monarch School Project 1625 Newton Ave., San Diego 92113 www.monarchschoools.org 619-652-4100	\$5.47 \$5.11 7	50	25	8	0	17	\$4.84	87	4	9	31 5	Afira DeVries 15 1996		
68 (43)	Jewish Federation of San Diego County 4950 Murphy Canyon Road, San Diego 92123 www.jewishinsandiego.org 858-571-3444	\$5.44 \$11.77 (54)	82	8	2	5	0	\$6.59	84	6	10	19 1	Michael Jeser 26 1936		
69 (63)	National Conflict Resolution Center 530 B St., Suite 1700, San Diego 92101 www.ncrconline.com 619-238-2400	\$5.07 \$4.74 7	30	8	0	61	1	\$4.97	75	18	7	25 43	Steven Dinkin 26 1983		
70 (47)	Meals on Wheels San Diego County 2254 San Diego Ave., Suite 200, San Diego 92110 www.meals-on-wheels.org 619-260-6110	\$5.03 \$9.36 (46)	59	3	5	32	1	\$5.03	79	7	14	53 33	Brent Wakefield 18 1960		

(NR) Not ranked na Not applicable

Source: The companies.

Due to rounding off, some percentages do not total 100 percent.

These nonprofits are 501(c)(3) agencies. The organizations are charitable in nature and provide social and cultural services for the community.

Educational institutions, medical research institutions and hospitals are not included.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal, Eric Alderete, aldere@sdj.com. This list may not be reprinted in whole or in part without permission from the editor. Some organizations have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants nor to imply an agency's size or numerical rank indicates its quality.